

Three Projects in Different Sectors Review  
Abdullah Al-Marzuk:  
**Fennec, my next project**

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| <b>Name</b>    | Abdullah Moustafa MarzoukAl-Marzuk                                 |
| Birthday       | 10/2/1984  |
| Specialization | A graduate from Seattle University in 2006, mechanical engineering |
| Trademarks     | Little Ruby's 'Core Fitness',Armor Services Fennec                 |

**Since he was six years old**,Abdullah Al-Marzoukshowed a tendency towards free lancing bounded to a long family tradition in trading. In the past, members of the family used to have trade offices in Bombay, Karachi and Basra while the grandfather was repeatedly saying to him that never was he an employee in a speech which holds an ambition to abide by the employment. As a result, these incidents became a source of inspiration to him. However, Marzoukpresented an experience where he merged between initiative and employment. We mean he worked on achieving his ambitions as an initiator through establishing a hygienic club devised with keeping his job. The same way he established a restaurant with trade privilege systems to supervise three companies working in different sectors, hygiene sectors, security and guard services and restaurants. He is preparing to employ his various experiences in a new project in a field that makes use of solar power in cooling country-sides and cities.

In the middle of these incidents, Marzouksought to complete the way of his predecessors. From his fondness on cars, he started working in garage that maintains cars where he was seventeen years old. After that he moved to importing medals from abroad and repay them. This step is considered one of his first winning trade deals achieved a great number for a young man in his age. His profit of that was eight thousand Dinars. After his graduation from Seattle University and coming back to the State of Kuwait, coincidences lead him to sign a number of deals and contracts with leading companies in Kuwait working in various sectors. He gained an important opportunity on the way in filling the gaps of his career. In is represented by him joining to the training program specialized with the Kuwaiti fund for the Arabic Economic Prosperity. This trial guaranteed to open new horizons in front of him, especially, the program included spending six months to spend in South Korea which had been witnessing

the beginning of its economic and industrial rise. He had the chance to observe big companies trial, such as Hyundai company for engineering and what they adopt of administrative and modern technological techniques which affect positively production. In addition to the innovated assimilation of these companies for business conception. There also Al-Marzouk focused on one of the created samples for warming cities and country-sides. He was thinking in the way he could transfer the trial to Kuwait by depending on cooling system instead of heating. When he came back, he actually sought to enter such this sector. However, many circumstances hindered progressthrough of his continuous talks with a number of those f interest. Al-Marzouk didn't take long to have (Facility Management) which enabled him in facilities administration. This time he entered the sector in one of the companies newly established. That job made him important experiences although of the variation which the list of services lie under. One of them is maintenance, cleaning, security, guarding and others.

### **Trials as an initaiator**

These experiences and trials which Al-Marzouksought to create didn't mean that he didn't experience at the same time the conception of free lancing of institutional mode .his first initiative in this field through establishing hygiene club to be the first with (Personal Training) with more modern conceptions of what exists in the market based on an idea of its kind. His head was pregnant with this idea after his move to Kuwait.

If this type hadn't been from the clubs which he used to in the US available on local level in 2008 regarding the modernity of the project (Core Fitness). And truly, a hygiene club was established under the name which the club was established on. It recorded a big interest on its services " Al-Markuk brings back the landmarks of this period by saying : "we as initiatives. We weren't initiatives that time of getting deep inside how we administrate.

On the other hand, after he created important experiences in the field of administrating facilities. Al-Marzouk moved to establishing a company which its activity focuses especially on providing security services, in addition to this work, Al-Marzouk was there and Ruby's Café owned by him along with his associates as a trial in restaurants world. The achieved Franchise Privilege in Kuwait. Little Ruby's American and through these relationships a restaurant was established.

**Pieces of advice from the trial which** Al-Marzouk went through produced many pieces of evidence, lessons, beneficial artificial and important for initiators summarized by.

These various tries

- The initiator should love their work which should make him think that initiators focus especially on having interest and achieving profit from their work pointing at the same time on that loving the initiative is the real key to treat any of the challenges and problems they face.
- To seek help from a teamwork which its members like doing the same things the initiator does. This is what makes our team cohesive. And having harmony in all of its members in a condition where the volunteer themselves plays the role of the leader of the group. The team should be affected frequently by training to improve abilities.
- Dedicating teamwork culture among the staff members and institutions and the initiator should stay playing a leading role in the teamwork supervising institution administration.